Introduction To iCERP by NEXUSsoft

About Us

- In business since 2003

- Not just developers

- We deliver individually crafted ERP solutions (iCERP) for businesses with complex requirements

- We're not for everyone and that's ok

About iCERP by NEXUSsoft

iCERP is built on our NEXUSascent framework

iCERP can capture any logical process.

iCERP can be hosted on premise or in the cloud

iCERP can integrate with any API
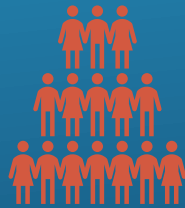
iCERP has predictable costs

About Our Customers

- They are a bit different to their competitors

- They operate across multiple industry verticals, or as vertically integrated businesses in one or more industries

- They tried templated ERP solutions

- They can expand, adapt and change and iCERP will expand, adapt and change with them

- iCERP is their secret weapon

What Symptoms Can We Help With?

Disconnected systems

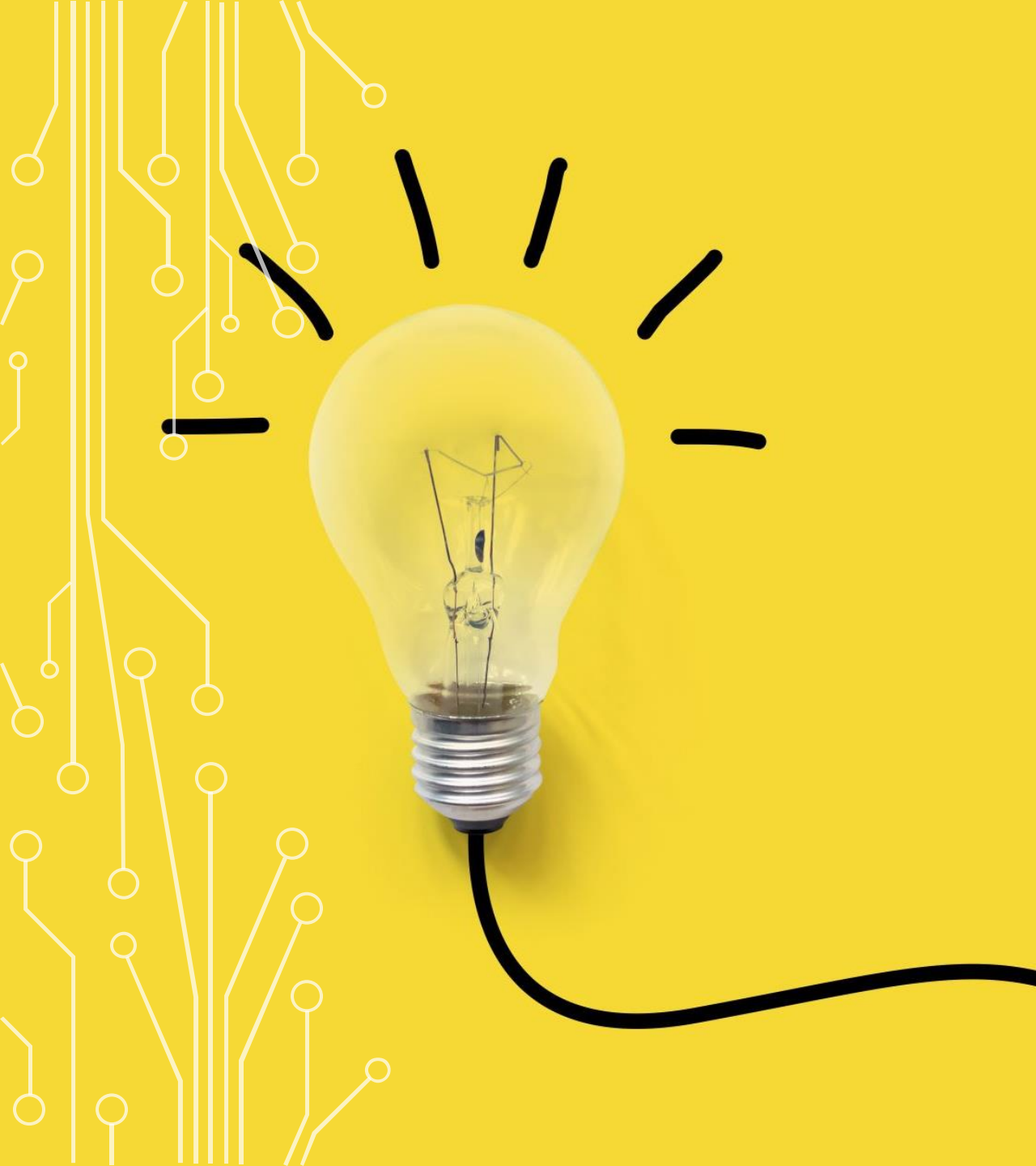Having extra staff just to exist

Lack of controls

No efficiencies of scale

Lack of data

Using Excel

What we know

- Choose the wrong ERP system and you can blow your money

- Any solution must always reflect your desired business processes accurately

- There must be commitment from management and staff to engage

- Iteration leads to Success

Challenges and Success Factors of ERP Systems in Australian SMEs (Venkatraman & Fahd 2016)

Top Barriers to Implementation	
Customisation related challenges	40%
Redesigning business processes	39%
Training	39%
Cost of upgrades / updates	33%
Lack of flexibility regarding processes	28%

Challenges and Success Factors of ERP Systems in Australian SMEs (Venkatraman & Fahd 2016)

- Most SMEs don't have the technical and business specialists on staff to implement ERP solutions themselves

- Most SMEs don't have the time to define functional requirements so they can drive a selection process

- Most SMEs don't know what's truly possible with an ERP system

- Most SMEs don't spend enough time getting to the root of process requirements

Why NEXUSsoft?

- 🤝 We have been doing this for a while

- iCERP will capture your processes precisely

- 📈 We will help you improve your processes

- 💵 We provide a predictable cost structure

- 👥 iCERP will grow, adapt and change with your business

- 📄 We will compile your requirements for you to keep

Finally

- None of our customers have moved from iCERP to another platform – ever.

- Our average tenure of customer is 8 years

- iCERP by NEXUSsoft is as individual as your business